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JEPPESSEN HONORS TOP NORTH AMERICAN DEALER, DISTRIBUTOR FOR 2012

Landfall, Payne’s Marine Group Receive Awards from Jeppesen in Separate Presentations

ENGLEWOOD, COLO., April 18, 2013 — Marine cartography leader Jeppesen recently honored both its 2012 Dealer of the Year and 2012 Distributor of the Year, recognizing the vital role these partners played in sales of C-MAP 4D, C-MAP NT+, C-MAP MAX, PC-Planner, and other Jeppesen electronic charting products in the North American boating market.

This marks the second year Jeppesen has honored its Dealer of the Year — and the second consecutive year that Stamford, Connecticut-based Landfall has taken the honor. Landfall, one of the largest chart dealers in North America, received the distinction because of its dedicated service to marine electronics consumers through its brick-and-mortar storefront and active online/catalog mail order business. Jeppesen Channel Manager Jim McQuade from Jeppesen presented Landfall’s Sean Fleischman and Henry Marx with a unique crystal globe trophy in a special ceremony at Landfall’s headquarters.

“Once again, Landfall has proven that hard work and dedication yield positive results,” said McQuade. “We’re pleased to have a strong business partner like Landfall, and are honored to recognize their excellent sales of C-MAP by Jeppesen cartography over the past year.”

In a separate ceremony at this year’s Vancouver International Boat Show, Jeppesen also recognized its 2012 North American Distributor of the Year with a similar crystal globe trophy. For the unprecedented sixth year in a row, the honor went to Payne’s Marine Group, a leading marine products distributor headquartered in Victoria, British Columbia with additional offices in Vancouver, Burnaby and Burlington, Ontario. Bob Simpson and Karen Webb from Payne’s Marine Group accepted the honor.

“It’s no coincidence that Payne’s has been our top North American distributor six years running,” said Roger Brudenell, Jeppesen North American Channel Manager, Light Marine. “They’ve earned the trust and respect of the marine dealers they serve with their knowledgeable sales team, and it’s our pleasure to recognize their success.”

For more information about Payne’s Marine Group, visit www.paynesmarine.com. To learn more about Landfall, visit www.landfallnavigation.com. For specific details about C-MAP cartography offerings and compatible navigation systems, visit www.jeppesen.com/lightmarine.

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Editor’s Note: High-Resolution images of Dealer of the Year and Distributor of the Year presentations are available for immediate email. Contact Christine Pormorski to receive these.

About Jeppesen

Jeppesen is a market-leading provider of vessel operations services and digital navigation solutions, based on worldwide vector chart data type approved to ISO19879, meteorological information and transmission technologies. Jeppesen offers a wide range of navigation and operations products and services to both recreational and commercial marine markets. Safety-conscious boaters and operators of vessels ranging from coastal to SOLAS class, rely on Jeppesen for innovative navigation solutions that improve safety and efficiency.

Jeppesen is a subsidiary of The Boeing Company. Jeppesen corporate information is available online at jeppesen.com.

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