KVH Industries’ TracPhone V3 Receives Honors for Innovative Technology

MIDDLETOWN, RI – November 23, 2011 – The TracPhone V3 from KVH Industries, Inc., (Nasdaq: KVHI) created a stir in the maritime communications market when it was introduced in February 2011 due to its small size, fast data rates, and affordable service. Now it’s been honored with two prestigious awards for those same features – the product was chosen for the "Spotlight on New Technology" at the Louisiana Gulf Coast Oil Expedition (LAGCOE) and received the Providence Business News’ 2011 Innovation of the Year award at a ceremony in Rhode Island, where KVH’s world headquarters is located.

"For years, mariners using satellite communications services at sea have struggled to avoid prohibitively high airtime bills. Several years ago, we saw an opportunity to help resolve this issue with modern technology that would reduce the size and cost of maritime satellite communications equipment, and we built our own spread spectrum satellite network to offer fast, affordable service on a global basis using a 24" antenna. In February of this year, we introduced the next generation of this unique, end-to-end hardware and service solution with the 14.5" TracPhone V3 antenna, bringing reliable satellite communications to a whole new population of mariners," explains Martin Kits van Heyningen, KVH’s chief executive officer. "We’re delighted that the benefits of our new product are being recognized with state and national awards."

KVH is known for its innovative approach to technology, especially in the maritime market. The mini-VSAT Broadband’s popularity with commercial mariners, like those who work in the oil and gas industry and attended KVH’s Spotlight on Technology presentation at LAGCOE, is based on a long history of reliability and quality in all of KVH’s products, from digital compasses to satellite TV systems to its global satellite communications service. That reputation has been good for business worldwide and for the economy in Rhode Island, where KVH got its start and where its world headquarters is located.
"Over the past several years, KVH has remained a bright spot in the Rhode Island economy," said Mark S. Murphy, editor of Providence Business News, as he presented the Innovation of the Year award. "KVH’s innovative products mean that we can check e-mail, call home, manage our businesses, and even watch the Red Sox right from our boats."

The TracPhone V3 is licensed by the U.S. Federal Communications Commission (FCC) and includes a fully stabilized, 14.5" (37 cm) antenna that weighs just 25 pounds, a powerful ViaSat ArcLight® spread spectrum modem, and a sleek antenna control unit that are all fully integrated and configured for easy installation. ArcLight spread spectrum technology enables very small antennas like KVH’s TracPhone V3 to receive satellite transmissions with the speed and reliability of older, 1-meter VSAT antennas that use the TDMA transmission schemes originally designed for terrestrial use. KVH’s high-efficiency RingFire™ antenna design and dielectric feed rod technology combine to help the TracPhone V3 offer great performance, even in poor weather, and its rugged, lightweight design is perfect for use on leisure and commercial vessels as small as 30 feet.

With more than 1,500 antenna systems shipped and global coverage, KVH’s mini-VSAT BroadbandSM network is the world’s largest and fastest growing maritime Ku-band satellite communications network. A managed airtime network solution, it equips vessels with true broadband connections as well as Voice over IP (VoIP) telephone lines with optimized service and prioritization of applications.

Please visit www.kvh.com/v3 for complete details about the TracPhone V3 and mini-VSAT Broadband service.

About KVH Industries, Inc.
KVH Industries, Inc., is a leading provider of in-motion satellite TV and communication systems, having designed, manufactured, and sold more than 150,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. Winner of 36 National Marine Electronics Association Industry Awards, the prestigious General Motors Innovative Design Award, 2 CES Innovation Awards, the DAME Award in the Marine Electronics category, and a finalist for the Automotive News PACE Award, KVH’s mission is to connect mobile customers with the same digital television entertainment, communications, and Internet services that they enjoy in their home and offices. The company is based in Middletown, RI, with facilities in Illinois, Denmark, Norway, and Singapore.