KVH Adds New U.S. Reps for Fiber Optic Gyros

Additions to KVH sales team bring added expertise to customers in west and southwest regions

MIDDLETOWN, RI - KVH Industries, Inc., (Nasdaq: KVHI) is pleased to announce the expansion of its national sales force with the addition of Global Technical Sales and its subsidiary, Strategic Technical Sales, as sales representatives for its fiber optic gyro (FOG) products.

Charlie Fisher, president of Fort Worth, TX-based Global Technical Sales, will represent KVH and its FOGs and FOG-based systems in the states of Texas and Louisiana. Dave Simon, president of Long Beach, CA-based Strategic Technical Sales, will serve as the KVH FOG product representative in the states of California, Arizona, and Oregon. Fisher and Simon offer prospective customers an in-depth understanding of FOGs and FOG-based systems, and are a great additional resource for existing and potential customers of KVH’s products.

Jay Napoli, KVH’s Vice President of FOG and OEM Sales, said, “The addition of Dave and Charlie to our network of sales representatives for FOGs and FOG-based systems enables us to expand our presence in key commercial markets in the west and southwest.” He continued, “Both of these professionals will be invaluable as KVH continues to build its customer base focused on applications like gimbaled cameras, equipment payload stabilization, unmanned aerial vehicles and remotely operated vehicles.”

KVH’s military and commercial fiber optic gyro resource pages offer additional details regarding KVH’s fiber optic gyro solutions. KVH’s fiber optic guidance and sensor systems are used in an array of commercial and defense-related stabilization, navigation, autonomous vehicle, and precision guidance applications.

About KVH Industries, Inc.
KVH Industries is a leading manufacturer of solutions that provide global high-speed Internet, television and voice services via satellite to mobile users at sea, on land, and in the air. KVH is also a premier manufacturer of high performance sensors and integrated inertial systems for defense and commercial guidance and stabilization applications. The company is based in Middletown, RI, with facilities in Illinois, Denmark, Norway, and Singapore.

KVH is a registered trademark of KVH Industries, Inc.