NEW INMARSAT MULTI-VOICE AND TELEMETRY SERVICES CONFIRMED FOR THRANE & THRANE SAILOR FLEETBROADBAND

Enhanced voice calling and new tracking functions for market leading terminals

Thrane & Thrane demonstrated commitment to the growth of its SAILOR FleetBroadband offering yesterday at Inmarsat’s annual partner conference in Barcelona. The leading FleetBroadband terminal manufacturer announced that Inmarsat’s new service enhancements, Multi-Voice Service and Dynamic Telemetry Service, will be available on SAILOR FleetBroadband terminals when the services go live in Q1 and Q2 2012.

The new Inmarsat FleetBroadband Multi-Voice Service provides facility for up to nine simultaneous voice lines on a SAILOR 500 and SAILOR 250 FleetBroadband while a SAILOR 150 FleetBroadband can offer up to 4 concurrent calls; all with their own FleetBroadband number (+870). This new functionality will be available on existing SAILOR FleetBroadband terminals via a firmware upgrade and will be fully functional in all new terminals.

Due to built in PBX functionality, the market-leading SAILOR 500, 250 and 150 FleetBroadband terminals don’t require integration with an external IPPBX to enable the FleetBroadband Multi-Voice Service. All users need to do is to configure their SAILOR FleetBroadband terminal and attach a Thrane IP Handset, or if desired connect an existing PBX.

Inmarsat’s new FleetBroadband Dynamic Telemetry Service (DTS) provides efficient support for low throughput applications of any type, such as Data Reporting, Polling and Telemetry. The service, which is available on all new SAILOR FleetBroadband terminals out of the box and through a firmware upgrade for existing terminals, offers a range of opportunities for remote (shore-ship) monitoring and control of systems on-board a vessel, as well as various tracking applications.

DTS can be used to track the position of a vessel from shore. Ship operators can use it to implement proprietary fleet tracking or have back-up tracking should a vessel’s mini-C be out of action; disabled by pirates, for instance. The service may also be used for remote monitoring, sending critical telemetry to shore for efficiency and maintenance applications.
“These exciting new services are major enhancements to FleetBroadband so we are committed to making them available on SAILOR FleetBroadband from the moment they go live,” says Casper Jensen, VP Maritime Business Unit, Thrane & Thrane. “With over 20,000 terminals shipped so far, there will be a lot of users out there keen to bring multi-voice and DTS into daily operation and with SAILOR FleetBroadband, it will be a straightforward, cost-effective process.”

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For further information, please contact:
Casper Jensen, VP Maritime Business Unit,
Thrane & Thrane A/S
Tel: +45 39 55 88 15
www.thrane.com

John Alexandersen, VP Corporate Communications & Investor Relations,
Thrane & Thrane A/S
Tel: +45 39 55 88 35
www.thrane.com

Press materials, images etc:
Saul Trewern, Director, Saltwater
Tel: +44 (0)1202 669244
Email: saul.trewern@saltwatercoms.com
www.saltwaterpr.com

About Thrane & Thrane
Thrane & Thrane is the world’s leading manufacturer of equipment and systems for global mobile radio and satellite communication. Since its incorporation in 1981, the company has established a strong position within global mobile communication solutions based on the Inmarsat system and today, Thrane & Thrane provides equipment for use on land, at sea and in the air. The company’s communication products are sold throughout the world under the brands Thrane & Thrane, EXPLORER™ SAILOR®, and AVIATOR through distributors and partners. Thrane & Thrane is listed on NASDAQ OMX Copenhagen (symbol: THRAN).
www.thrane.com

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