Scorpion RIBs chooses Raymarine for its world-leading marine electronics technology

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Scorpion, one of the world’s leading manufacturers of high quality production and bespoke RIBs for leisure owners, commercial and superyacht users, has announced it has selected Raymarine as its preferred supplier for marine electronics.

Kevin Hunt, General Manager at Scorpion, says the company has chosen Raymarine’s most technically advanced e7D HybridTouch™ multifunction display as the product of choice for all its RIBs. He says, “Raymarine is the market leader in advanced marine electronics. This high level of technical innovation and superb quality reflects the characteristics found in Scorpion RIBs, which makes Raymarine the naturally preferred choice for us to offer to our customers.”

Scorpion RIBs are described as the ‘Ferraris’ of the RIB world, with Scorpion acknowledged as being at the forefront of technical innovation. Based in the UK, Scorpion combines innovative design with the highest quality materials to produce boats that are not only fast, but safe, long-lasting and able to withstand many years of demanding performance in all ranges of sea and weather conditions. Scorpion’s range of boats are from 6.5m to 12m and come as both outboard or inboard models. Scorpion customers are usually experience and knowledgeable boat owners who understand the outstanding qualities of a Scorpion. Although mainly for the leisure market, they also supplied super yacht tenders and are especially known for chase boats. “This highly sophisticated user expects to have the very best, fastest and most powerful electronics and technology on board,” says Hunt, “and that is what we get from Raymarine’s product range.”

With a strong export market, and Scorpion RIBs located all over the world,
another key advantage of working with Raymarine is the company’s worldwide service network and outstanding customer service. “We’ve always been very pleased with Raymarine’s global technical warranty and the provision of fast assistance and excellent service anywhere in the world,” Hunt says.

Raymarine’s recent technological innovations, which include exceptional ease of use thanks to the new Lighthouse operating system in the e Series, were also a key deciding factor in recommending this range to Scorpion users. Hunt described Raymarine’s technical advances, such as built-in WiFi, Bluetooth and the Raymarine apps which enable users to control and share data from their MFDs via smart phones and tablets, as a key advantage for Scorpion customers. “This is a big safety feature for our customers in terms of ease of use when passage planning. The ability to plan routes from home, and easily share them with all your mobile devices and your on-board electronics makes route planning quicker, easier and above all safer. It’s a key benefit for our users,” says Hunt.

Harry Heasman, UK Sales Manager for Raymarine, says the collaboration between Raymarine and Scorpion is a natural fit for both companies. The e Series larger screen size options of the e9, e12 and the new e165 enable Scorpion RIB owners to choose their preferred size of MFD. The ultra-bright, high visibility screens ensure easy viewing whether in bright sunlight or below deck. Users can also select additional networked facilities such as AIS, on board cameras, remote controllers, music and visual entertainment on board. The ability to install the Raymarine products quickly and easily during the manufacturing process is also key and both companies cite the excellent collaboration between their technical teams as another key benefit of working together.

For further information on Scorpion RIBs please contact: sales@scorpionribs.com