SI-TEX ENTERS INTO AGREEMENT WITH THRANE & THRANE
TO OFFER SAILOR® CLASS D DSC VHF RADIO TO AMERICAN BOATERS

SI-TEX Will Sell, Support and Back High-Performance VHF Radios With Exclusive 3-Year Warranty

SI-TEX Marine Electronics or Riverhead, New York has come to an agreement with marine electronics manufacturer Thrane & Thrane to provide the high-performance SAILOR® 6216 VHF DSC Class D radio to U.S. recreational and light commercial marine markets.

“We believe these to be the finest performing Class D VHF radios in the world, and for a long time, recreational and light commercial mariners have had very limited access to them,” said SI-TEX Vice President/Sales Allen Schneider. “Rather than simply adding new features and functions to its radios over the years, Thrane & Thrane has focused its engineering efforts on superior communications performance under the toughest conditions. We’re excited about the opportunity to bring this performance to American boaters, and to help them experience this communications difference for themselves,” added Schneider.

Prior to this agreement, SI-TEX subjected the SAILOR 6216 VHF DSC Class D radio to rigorous testing aboard several Ohio River towboats. According to Schneider, this is one of the toughest places on the planet for marine VHF radio performance. “When they pass through large riverfront cities such as Cincinnati, Ohio and Louisville, Kentucky, typically VHF radios on towboats are overwhelmed by interference from Land Mobile networks in those cities. These captains told us that, regardless of what radio they used, they just had to learn to deal with all the noise and interference — usually by turning up the squelch, with a corresponding loss of performance,” said Schneider. As for the performance of the SAILOR 6216 VHF DSC Class D during the trial? “Let’s just say there was no way our technicians were getting those radios off their tugs,” he added.
The SAILOR 6216 VHF DSC Class D is built to provide no-nonsense VHF performance with booming audio and clear reception. Operation is simple with large rotary knobs and buttons. Professional grade features include a powerful 6W built-in loudspeaker, 30W loud hailer with talk back and foghorn functions, remote speaker mic options and a DSC Distress button, along with IPX8 and IPX6 waterproof rating for flexible installation on any vessel. This radio’s 90-second replay function allows operators to replay important missed messages — such as safety advisories or the latest hot bite on the offshore grounds.

The SAILOR 6216 VHF DSC Class D will be the only VHF radio among the wide array of products offered by SI-TEX Marine Electronics, retailing for $695 USD. SI-TEX will also provide U.S. customer support for this product and back this robust VHF radio with a 3-year Limited Warranty (one year longer than the manufacturer’s standard 2-year warranty).

For more information about the SAILOR 6216 VHF DSC Class D radio, or SI-TEX’s extensive line of professional-grade marine electronics — visit an authorized SI-TEX dealer or contact SI-TEX at 25 Enterprise Zone Drive, Suite 2, Riverhead, NY 11901. Telephone: (631) 996-2690.
Website: www.si-tex.com.