PRESS RELEASE

September 27, 2011

MARLINK AND THRANE & THRANE SIGN PARTNERSHIP AGREEMENT FOR NEW SAILOR 900 VSAT

Marlink to distribute new Ku-band VSAT antenna to world’s largest maritime customer network

Marlink and Thrane & Thrane have come to an agreement for the introduction of the brand new Thrane & Thrane SAILOR 900 VSAT antenna, which is commercially released in September 2011. Marlink will add the innovative new Ku-band antenna to its VSAT portfolio and offer it to its extensive global customer network.

SAILOR 900 VSAT is a powerful, quick and easy-to-install four-axis stabilized Ku-band VSAT antenna, featuring a low-profile and high performance RF design. It can be easily integrated with all leading VSAT modem units and the sophisticated Antenna Control Unit (ACU) features multiple LAN and diagnostics ports, and Built-in Test Equipment (BITE).

During the intensive development and testing of SAILOR 900 VSAT, Thrane & Thrane’s in-house engineers were supported by Marlink’s experience as a key global maritime communication organisation. The result is a cutting-edge Ku-band antenna designed to meet the demanding requirements of shipping and offshore companies with significant operational, installation and maintenance benefits.

“As one of the leading maritime satcoms service providers, Marlink’s input during the development of the SAILOR 900 VSAT was invaluable,” comments Casper Jensen, VP Maritime Business Unit, Thrane & Thrane. “SAILOR 900 VSAT will of course be offered through our entire global partner network, but we are delighted to continue our long relationship with Marlink and co-operate closely as we gear up to bring an innovative new product to the VSAT space.”

“By including the new SAILOR 900 VSAT antenna in our product offerings we continue to bring flexibility to our customers, offering choices of hardware and products that suit their specific needs,” comments Tore Morten Olsen, CEO Marlink. “Ship owners worldwide have very different communications needs. Adding the new SAILOR 900 VSAT antenna into our VSAT portfolio further strengthens Marlink’s position as the most complete maritime communications provider in the market.”

To ensure reliability of the SAILOR 900 VSAT aboard any vessel type, Thrane & Thrane built a unique antenna testing and simulation facility at its HQ. The facility
features a multi-axis hydraulic motion testing and simulation platform that uses real-life vessel motion and conditions, to test the SAILOR 900 VSAT whilst it is connected to a live satellite provided. This extra testing ensures that the SAILOR 900 VSAT is ready for installation aboard vessels of all sizes and types.

Ends
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About Thrane & Thrane
Thrane & Thrane is the world’s leading manufacturer of equipment and systems for global mobile radio and satellite communication. Since its incorporation in 1981, the company has established a strong position within global mobile communication solutions based on the Inmarsat system and today, Thrane & Thrane provides equipment for use on land, at sea and in the air. The company’s communication products are sold throughout the world under the brands Thrane & Thrane, EXPLORER® SAILOR® and AVIATOR through distributors and partners. Thrane & Thrane is listed on NASDAQ OMX Copenhagen (symbol: THRAN). www.thrane.com.

About Marlink
Marlink is a global satellite communications provider, offering maritime customers a single source for a broad range of voice and data solutions backed by an established service and support network. Marlink offers on-demand services such as Inmarsat, Iridium and Thuraya, as well as its own range of C-band and Ku-band VSAT solutions. Across its wide range of satellite communications products and solutions, Marlink routes communication through its own teleports to ensure high quality, reliability and flexibility for Marlink customers. With offices worldwide, including Athens, Brussels, Dubai, Hamburg, Houston, London, Mumbai, Oslo, Washington DC, Singapore and Tokyo, Marlink delivers a wide choice in satellite communication solutions as well as installation and customer support on a global basis.

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