PRESS RELEASE

September 30, 2011

THRANE & THRANE SHIPS 20,000TH SAILOR FLEETBROADBAND TERMINAL

Milestone terminal delivered to certified partner ESL in Germany

Thrane & Thrane’s success in the world of FleetBroadband continues today as the leading satellite communication equipment manufacturer ships it’s 20,000th FleetBroadband terminal since the launch of Inmarsat’s flagship service in November 2007. The terminal is for Thrane & Thrane’s German certified partner European Satellite Link (ESL) GmbH, who will be installing it on a vessel owned by German shipping company Reederei Claus-Peter Offen.

The 20,000th terminal was ordered as part of a contract secured by ESL to supply SAILOR 500 FleetBroadband to the Reederei Claus-Peter Offen fleet. The renowned German ship-owner started to replace its old Inmarsat-B systems in 2010 and has already experienced the operational benefits from switching to SAILOR 500 FleetBroadband and connecting the vessels and office even closer. The improved and more cost effective operation between ship and shore has led to an extension of the existing contract with ESL; whereby each vessel will be equipped with two SAILOR 500 FleetBroadbands.

"Thrane & Thrane designed SAILOR FleetBroadband for the maritime environment and ship owners recognise the reliability that this brings with it, hence it becoming the clear market leader," says Henrik Christensen, CEO, ESL GmbH. "The work to upgrade Reederei Claus-Peter Offen’s vessel communication systems is well underway and we are proud of the fact that the 20,000th SAILOR FleetBroadband terminal is part of this project. Combining the high quality and proven track record of the SAILOR 500 FleetBroadband with the solution we have developed together with Reederei Claus-Peter Offen has proven very advantageous for the ship-owner and we are proud to receive a contract extension based on this."

With good co-operation with Inmarsat and a reputation as a high quality manufacturer, Thrane & Thrane SAILOR 500 FleetBroadband terminals are all firmly established as the popular choice. This success shows no sign of slowing; Thrane & Thrane announced shipping of the 10,000th SAILOR FleetBroadband terminal in May 2010, and just 16 months later, the 20,000 milestone was reached.

"In addition to shipping SAILOR FleetBroadband number 20,000 in September, we also made an agreement with Inmarsat to develop terminals for Global Xpress, which
shows that our continued efforts to bring new solutions to support the safety and efficiency of ship operations is working well. Along with our 30th anniversary celebrations happening right now, it’s safe to say that the mood in Thrane & Thrane is very positive,” says Walther Thygesen, CEO, Thrane & Thrane.

Ends
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About Thrane & Thrane
Thrane & Thrane is the world’s leading manufacturer of equipment and systems for global mobile radio and satellite communication. Since its incorporation in 1981, the company has established a strong position within global mobile communication solutions based on the Inmarsat system and today, Thrane & Thrane provides equipment for use on land, at sea and in the air. The company’s communication products are sold throughout the world under the brands Thrane & Thrane, EXPLORER™ SAILOR® and AVIATOR through distributors and partners. Thrane & Thrane is listed on NASDAQ OMX Copenhagen (symbol: THRAN).

www.thrane.com

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