

Daniel E. Joram
2442 NW Market St #255
Seattle, WA 98107
206 369-3220
daniel.e.joram@gmail.com

EXPERIENCE

West & Gulf Sales Manager Nobeltec Inc. 2017 - Present

Sales Manager for West Coast USA, West Coast Canada, Gulf Coast USA, responsible for over 70 dealers.

- ❖ Timezero Professional Navigation Software training, for commercial fisheries, Coast Guard, Navy and recreational end users. Dealer technical training.
- ❖ Coastal Monitoring Software: dealer and installer training, product support, end user training.
- ❖ Product testing with focus on onboard hardware integration.

Marine Installer, Emerald Harbor Marine; Seattle WA 2016-2017

Project Lead: Design/spec, bid, install, & maintain systems for recreational boats 30-65'. Owner-focused design balancing anticipated use, available resources and owner desires incorporating provisions for adaption as needs change. Comprehensive, rapid evaluation and troubleshooting all aspects of boat operation.

Project Manager, Snow & Company; Seattle WA 2014-2016

Manage entire project cycles from initial concept to delivery, managing \$100,000-\$600,000 builds ranging from 1-5 months: Assist company owner with bids & estimates for new construction. Responsible for all small project estimates, quotes, & work orders. Shop purchasing manager.

EDUCATION

Pacific Maritime Institute 2007, 2010

South Seattle Community College 2006-2007

Crawford Nautical School 2002, 2007

North Seattle Community College Emergency Medical Technician Program 2005

Ballymaloe Cookery School, County Cork Ireland "Highly Commended" 2001

CERTIFICATION & LICENSING

NMEA AMEI / Advanced NMEA2000 installer 2019

NMEA MEI / Basic NMEA2000 Installer 2017 ABYC Marine Electrical 2017

Certified USCG Instructor for Master License 11/2008

U.S. Merchant Marine Officer Master 500 ton Inland Sail, Mate 200 ton Near Coastal

With additional endorsements, 2/2012: Able Bodied Seamen (AB) Special, Lifeboat, Standards of Training Certification and Watchkeeping 95 (STCW) Endorsed, Medical First Provider, Basic Safety Training (BST), Advanced Fire Fighting, Bridge Resource Management (BRM), Global Maritime Distress and Safety System(GMDSS), Automatic Radar Plotting Aid (ARPA) Crowd Management, FCC Marine Radio Operator Permit, Unlimited Radar Observer
Quartermaster Sea Scout BSA 2002 Shellback, USCG Eagle, 2008

American Red Cross Instructor: Emergency Response, CPR For the Professional 3/2007

