



BIO – Nick Heyes Digital Yacht (Founder & CEO)

Nationality:	British
Education:	BSc Engineering University of Bath 1988
Interests:	Boating : Technology : Farming : Outdoors
Languages:	English : French : German

For the NMEA:

I'm eager to bring a dynamic, entrepreneurial and innovative range of ideas to the NMEA organisation. With over 20 years experience running a large marine electronics sales, installation and service operation prior to running Digital Yacht for ten years, I can also bring a unique balance of dealer and manufacturer viewpoints to the table. I am also enthusiastic to bring an international element to the board as I see global growth being key for the NMEA future development. I have the ability to commit time and resource to the organisation and will also support our internal people who also commit to working groups and standards development.

Career:

2011 to date - Founder & CEO Digital Yacht. Specialist marine electronics manufacturer with wide range of interfacing, wireless, AIS and sensor products manufactured and designed in the UK and US. Exports now to over 100 countries.

Property development with Office Anywhere and variety of residential, farming and industrial projects outside of marine business

2003-2008 (In addition to reseller business) During this period worked part time for 5 years as an advisor to the UK Government Dept of Trade & Industry running a program on technology transfer from the automotive and aviation sector to marine and developed a maritime industry plan for government.

1991-1996 (In addition to reseller business) Co-founder of Next Destination, a specialist satellite communications company which was sold to O'Gara Satellite Systems Inc (Kroll) in 1996

1988-2011 Graduated from University in 1988 and set up Marine Electronic Services, Cactus Navigation, Ocean Install and Navigate Marine Distribution which grew to become Europe's leading reseller and installer of specialist marine electronic systems with over 35000 customers and worked with leading boat and ship builders including Sunseeker, Oyster and Babcock. This business was sold in 2011